

Sample Record from *Corporate Giving Online*

Lockheed Martin Corporation
6801 Rockledge Dr.
Bethesda, MD 20817-1836
(301) 897-6000

Company URL: <http://www.lockheedmartin.com>

Establishment information: Established in 1995 from the merger of Lockheed Corp. with Martin Marietta Corp.

Company type: Public company

Company ticker symbol and exchange: LMT/NYSE

Business activities: Researches, designs, develops, manufactures, and integrates advanced technology products and services.

Business type (SIC): Guided missiles and space vehicles

Financial profile for 2005: Number of employees, 135,000; assets, \$27,744,000,000; sales volume, \$37,213,000,000; pre-tax net income, \$2,616,000,000; expenses, \$34,676,000,000; liabilities, \$19,877,000,000

Fortune 1000 ranking: 2005-52nd in revenues, 83rd in profits, and 155th in assets

Forbes 2000 ranking: 2005-135th in sales, 210th in profits, and 471st in assets

Board of directors: Robert J. Stevens, Chair.; E.C. Pete Aldridge; Nolan D. Archibald; Marcus C. Bennett; James O. Ellis; Gwendolyn S. King; James M. Loy; Douglas H. McCorkindale; Eugene F. Murphy; Joseph W. Ralston; Frank Savage; James M. Schneider; Anne Stevens; James R. Ukropina; Douglas C. Yearley.

Corporate officers: Robert J. Stevens, Chair., Pres., and C.E.O.; Christopher E. Kubasik, Exec. V.P. and C.F.O.; Joseph Cleveland, V.P. and C.I.O.; James Comey, Sr. V.P. and Genl. Counsel; Mary Margaret Vandeweghe, Sr. V.P., Finance; Kenneth J. Disken, Sr. V.P., Human Resources; Lillian M. Trippett, V.P. and Secy.; Anthony G. Van Schaick, V.P. and Treas.; Martin T. Stanislav, V.P. and Cont.; Peter A. Harrigan, V.P., Comms.; Craig R. Quigley, V.P., Public Affairs.

Subsidiaries and/or Divisions: KAPL, Inc., Schenectady, NY; Sandia Corp., Albuquerque, NM.

Joint Ventures: United Space Alliance, LLC, Houston, TX.

International operations: Australia; Belgium; Canada; Egypt; France; Germany; Japan; Saudi Arabia; Singapore; Switzerland; Turkey; United Kingdom.

Affiliated grantmaker(s): Lockheed Leadership Fund; Lockheed Martin Corporation Contributions Program; Lockheed Martin Corporation Foundation; Lockheed Martin Missiles and Fire Control Employee Charity Fund

Company EIN: 521893632

Grantmaker Profile

Lockheed Martin Corporation Foundation

(formerly Martin Marietta Corporation Foundation)

6801 Rockledge Dr.

Bethesda, MD 20817

Contact: David Phillips

Donor(s): Martin Marietta Corp.; Lockheed Martin Corp.

Type of grantmaker: Company-sponsored foundation.

Background: Trust established in 1955 in MD.

Purpose and activities: The foundation supports organizations involved with arts and culture, education, health, youth development, human services, and community development.

Program area(s): The grantmaker has identified the following area(s) of interest:

Employee Matching Gifts: The foundation matches contributions made by employees and directors of Lockheed Martin to institutions of higher education on a one-for-one basis from \$25 to \$10,000 per contributor, per year.

Employee-Related Scholarships: The foundation awards four-year college scholarships to children of employees of Lockheed Martin.

Fields of interest: Arts; Community development; Education; Health care; Human services; Voluntarism promotion; Youth development.

Types of support: Employee matching gifts; Employee-related scholarships; General/operating support; Program development.

Limitations: Giving primarily in areas of company operations. No support for religious organizations not of direct benefit to the entire community, professional associations, labor or fraternal organizations, social clubs, or athletic organizations. No grants to individuals (except for employee-related scholarships), or for booklet, yearbook, or journal advertising or home-based child care or educational services.

Publications: Application guidelines.

Application information: Proposals should be no longer than 2 pages. Support is limited to 1 contribution per organization during any given year. Application form not required. Applicants should submit the following:

- 1) statement of problem project will address
- 2) copy of IRS Determination Letter
- 3) descriptive literature about organization
- 4) listing of board of directors, trustees, officers and other key people and their affiliations
- 5) detailed description of project and amount of funding requested

Initial approach: Proposal to nearest company facility

Copies of proposal: 1

Deadline(s): None

Final notification: 1 month

Officer and Trustees: Christopher J. Knotts, Secy.; Dennis Boxx; Kenneth J. Disken; Robert Trice; Peter F. Warren, Jr.

Number of staff: 1 full-time professional; 1 full-time support.

Memberships: Maryland Association of Nonprofit Organizations; Washington Regional Association of Grantmakers.

Financial data: (yr. ended 12/31/05): Assets, \$1,462,624 (M); gifts received, \$7,000,302; expenditures, \$7,226,870; total giving, \$7,083,393; qualifying distributions, \$7,226,970; giving activities include \$7,083,393 for 286 grants (high: \$2,160,000; low: \$100).

EIN: 136161566

Selected grants: The following grants were reported in 2004.

\$1,900,000 to Scholarship Foundation, Cherry Hill, NJ.

\$644,450 to National Merit Scholarship Corporation, Evanston, IL.

\$300,000 to District of Columbia College Access Program, DC.

\$250,000 to United Negro College Fund, Fairfax, VA.

\$200,000 to Smithsonian Institution, National Air and Space Museum, DC.

\$150,000 to Maryland Science Center, Baltimore, MD.

\$125,000 to Tufts University, Medford, MA.

\$110,000 to Strathmore Hall Arts Center, North Bethesda, MD.

\$32,000 to Pennsylvania State University, University Park, PA.

\$20,000 to Baltimore Museum of Art, Baltimore, MD.